



**ROSTSELMASH**

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**94** YEARS OF  
EXPERIENCE

**11** PRODUCTION SITES

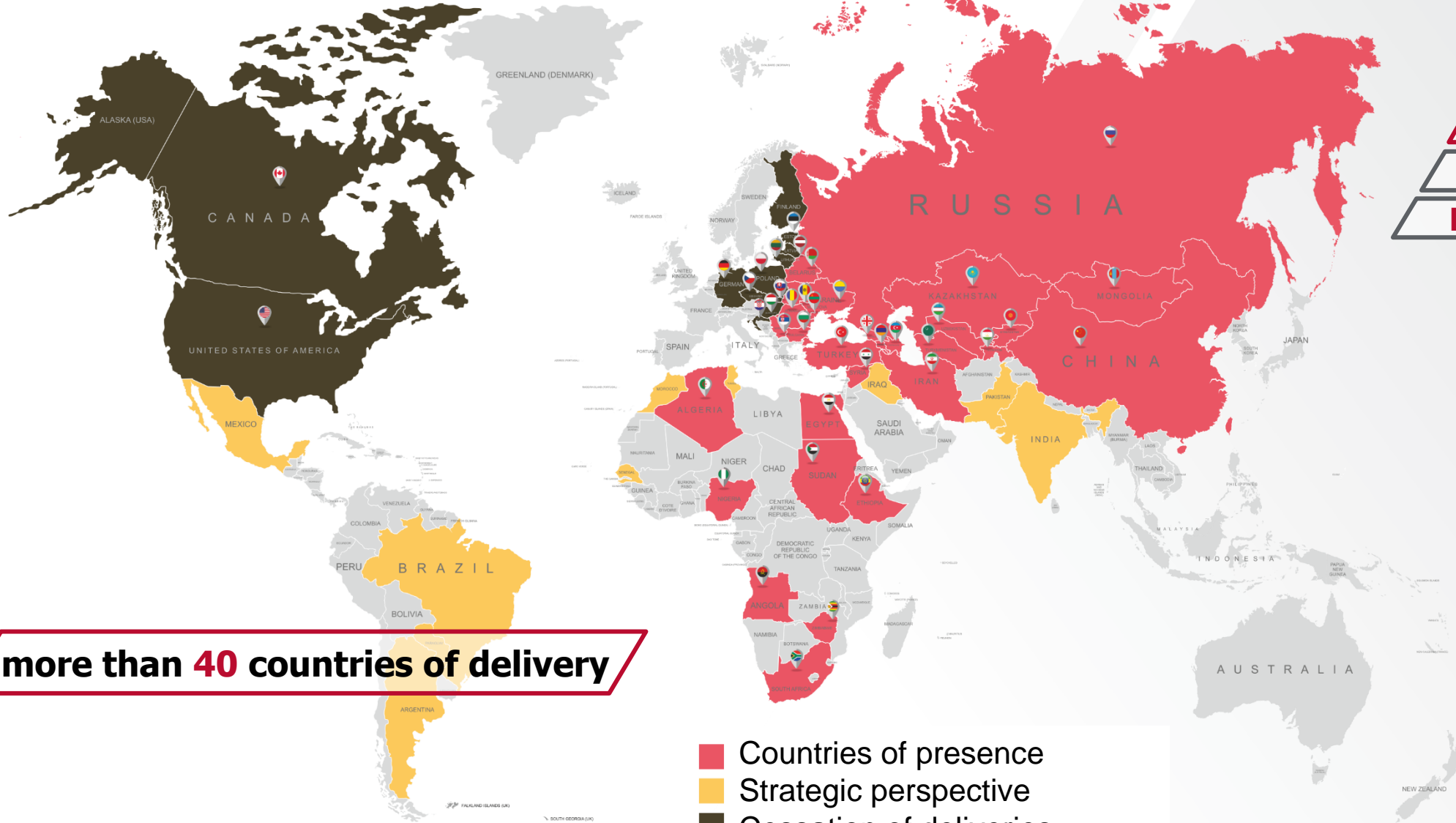
**IN-HOUSE  
INNOVATION CENTRE**

**150** MODELS and  
MODIFICATIONS

**40** EXPORTING  
COUNTRIES

**> 14,300** EMPLOYEES

# Sales geography



**Production:**

**Russia**

**Kazakhstan**

**more than 40 countries of delivery**

# Product portfolio 2023

more than  
**150 modifications**



NOVA

VECTOR 410

VECTOR 450

ACROS 550

ACROS 585

ACROS 595 Plus

T500

RSM 161

TORUM 785



DON680

F1300

F1500

F2450 Hemp

F2650

KSU 1

KSU 2



2375

2430

3490

3540



Adapters and mowers

Tillage equipment

Seeding equipment

Sprayers

Windrowers

Balers

Grain throwers and  
dressers

Fertiliser application  
equipment

Other agricultural and  
municipal equipment



PF




full liner company

**ROSTSELMASH**






# Ecosystem of digital solutions

**RSM Agrotronic** - agromanagement platform, a place of aggregation of all telemetry system data


## Automatic guidance systems

-  **RSM Agrotronic Pilot 1.0, RSM Agrotronic Pilot 1.0 electromotor** - automatic guidance system basing on the RTK and GNSS technologies
-  **RSM Agrotronic Pilot 2.0** - automatic guidance system basing on the hybrid technology: machine vision, RTK and GNSS
-  **RSM Agrotronic Pilot 2.1** - system of the harvester's motion trajectory control system basing on the row sensor when harvesting cultivated crops and forage





## Safety and emergency systems

-  **RSM FaceID** - machinery operator identification system
-  **RSM Transport ID** - friend-foe vehicle identification system
-  **RSM Device ID** - system aimed at automated wireless identification of the header, as well as trailed and tractor-carried equipment
-  **RSM OKID** - system of intelligent monitoring of the equipment operator status
-  **RSM NightVision** - processes night image in real-time mode and transmits it to the display

## M2M and telemetry systems

-  **RSM Router, RSM Router Plus** - generates task cards and sends these tasks direct to the automatic guidance system of the equipment

## Operating process automation systems

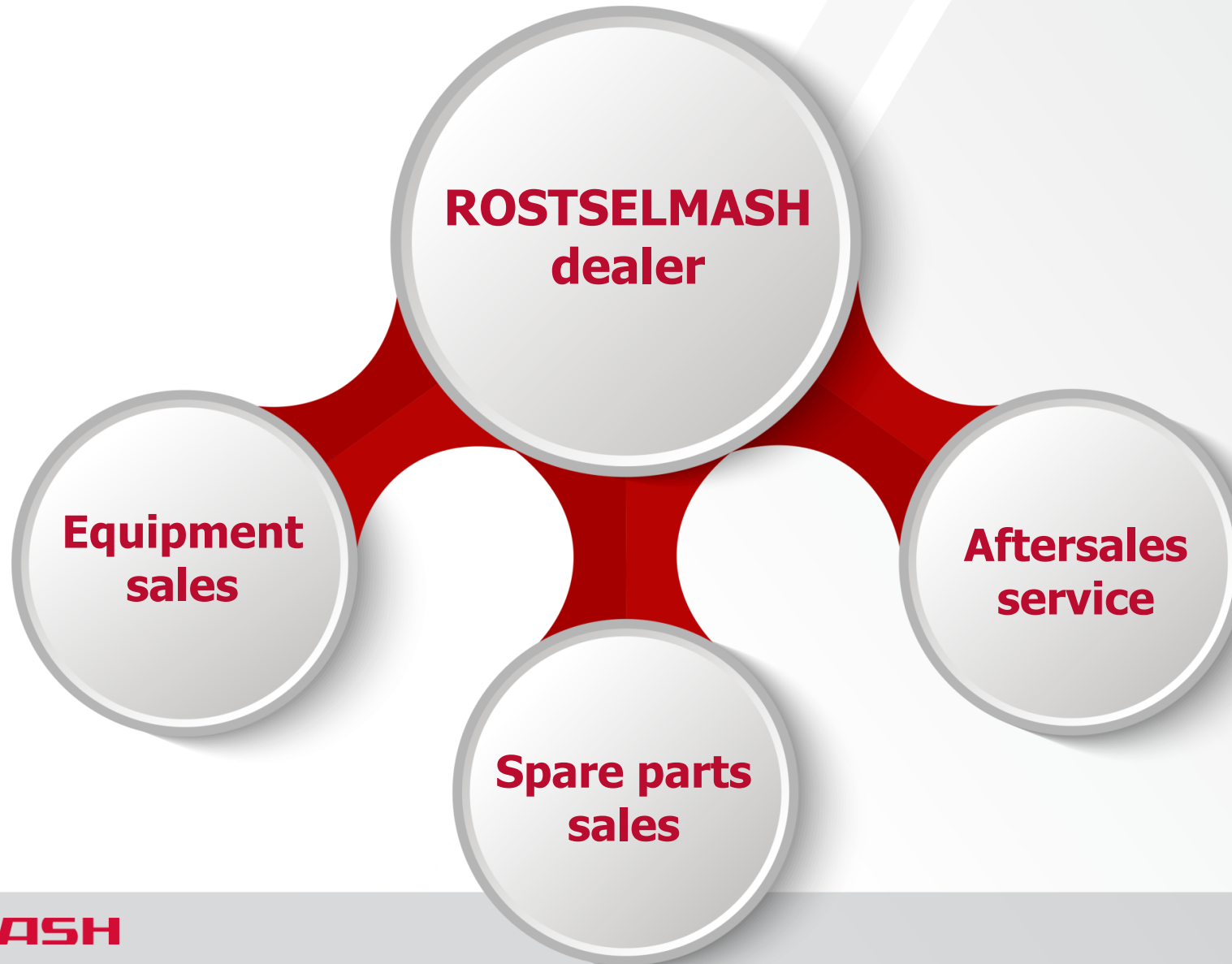
-  **RSM Yield Mapping** - system provides measuring of the threshing yield in each point of the field and generates a yield and moisture cards
-  **RSM AutoCrop, RSM Level control, RSM 4D Cleaning, RSM Return to threshing system, RSM Optimax Plus** – system optimizing operating process of the grain harvesters
-  **RSM Cruise Control, RSM Pressure Control, RSM Isobus, RSM Depth control** – systems optimizing operating process of the tractors
-  **RSM SynSpeed, RSM Yield Mapping, RSM IQ Doser, RSM Varicut, RSM Autosharp, RSM FillControl, RSM IQ-Fill** – systems optimizing operating process of the forage harvesters

# Partnership Advantages

**ROSTSELMASH**

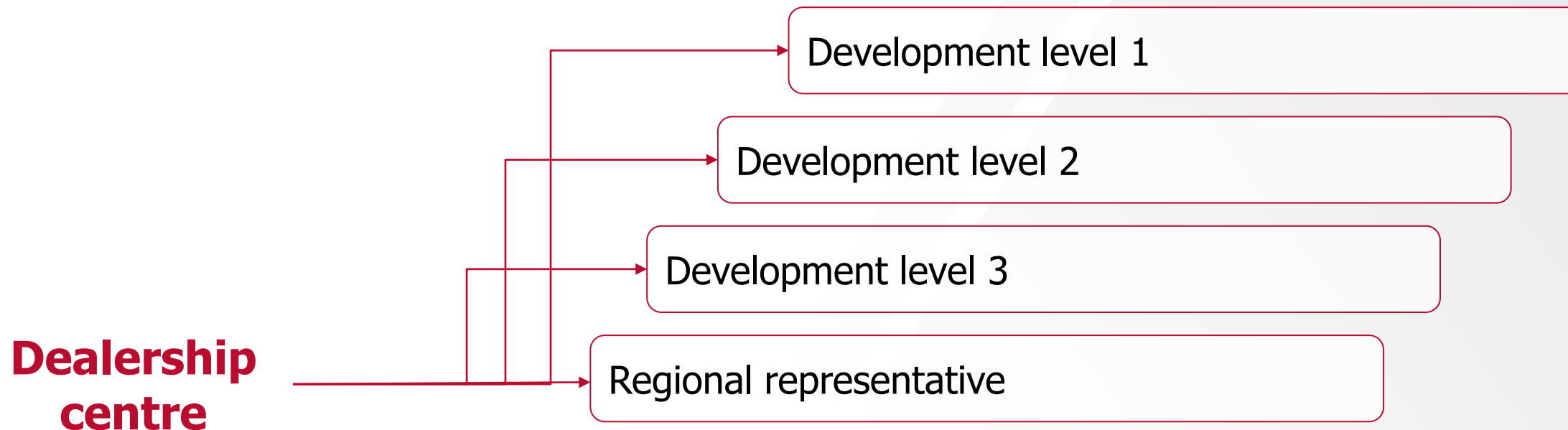
# Partnership Advantages

The way your company will make money:



# Partnership Advantages

**The way your company will make money:**



Dealership centre development level affects the amount of discount for equipment and spare parts provided to the dealer.

The development level value shall be assigned based on the dealer's assessment for compliance with Rostselmash dealer standard.

# Partnership Advantages



## **Revenue:**

800 million to  
1 billion RUB  
annually



## **Discount:**

Individual discount  
for equipment and  
spare parts



## **Complete manual**

on business launch  
and activities



**Specialist  
training** Topic-  
specific training  
courses for all  
specialists



**Quick** launch and  
support of  
compliance  
activities

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## Our Standards

Availability of equipment **ensuring a complete process cycle**

**Two-year** equipment warranty

**Available services** – radial distance to the customers **less than 150 km**

The response time is **4 hours** worldwide

**24-hour** hot line **support**

Spare parts delivery to the field **within 24 hours**

**On-line** ordering of spare parts “directly to the field”

**The largest network of** trade and service centres across Russia

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# Partnership Advantages



# Partnership Advantages



# DC design

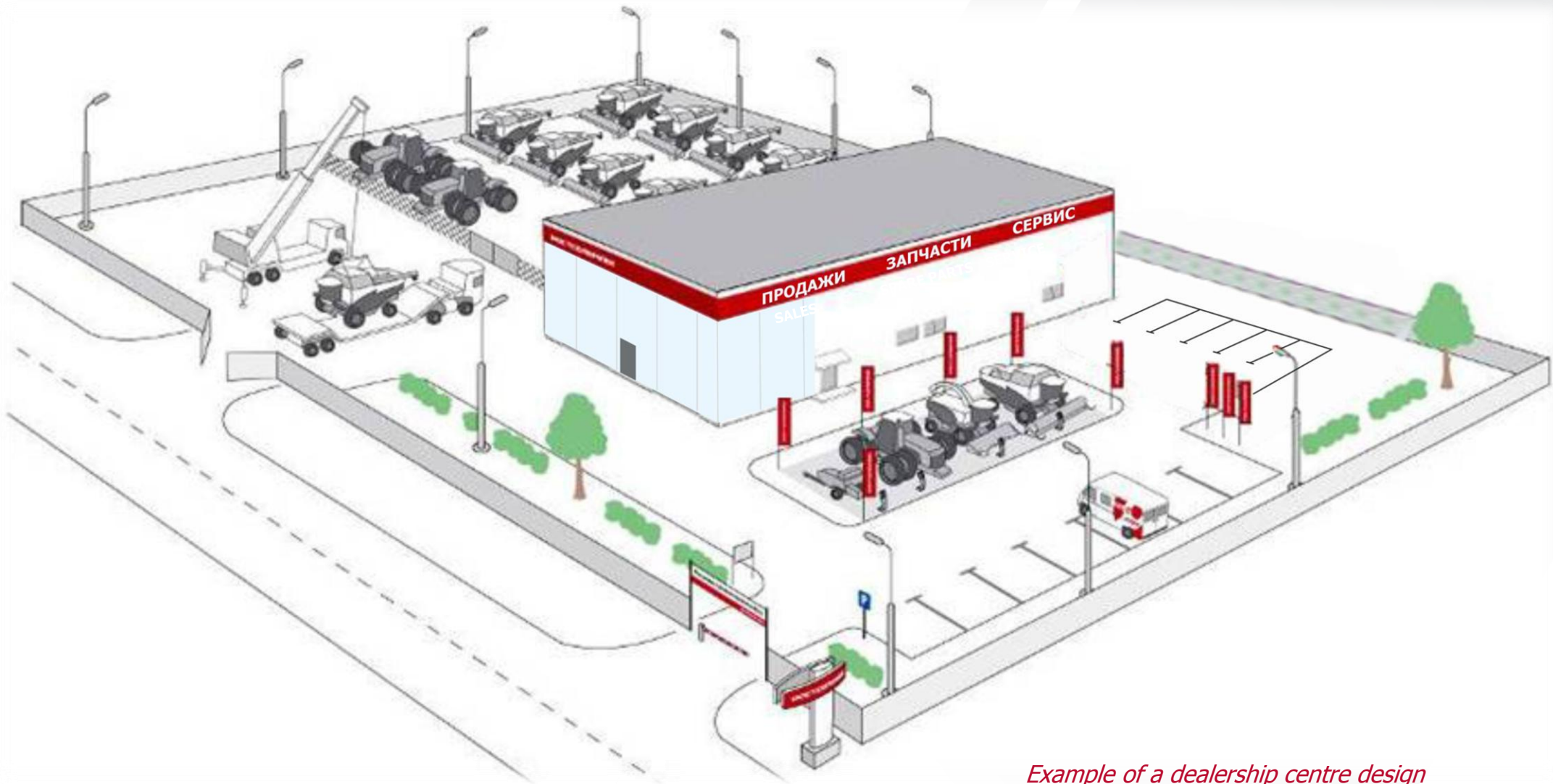
## Dealership centre exterior



*Example of a dealership centre design*

# DC design

## Dealership centre exterior



*Example of a dealership centre design*

# DC design

## Dealership centre interior



# Investments and Economical Indicators

ROSTSELMASH

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# Investments and Economical Indicators



**0 py6.** Lump sum payment

**0 %** Royalties

**Investments:**  
from 200 million  
(25% of annual sales)

# Investments and Economical Indicators

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## Average Economical Indicators

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Annual sales	800 million to 1 billion (equivalent of Russian roubles)
Project investments	starting from 200 million
Payback period	from 5 years

*\*Detailed calculations can be provided on request*

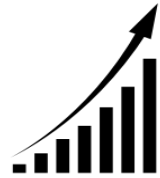
# Investments and Economical Indicators

To make our team, you need:



To be a dependable partner

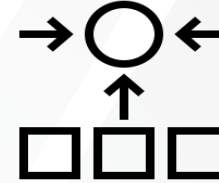
To be a legal entity incorporated more than 3 years ago



A stable position on the market

Positive dynamics and good financial standing

ROSTSELMASH



Loyalty to the brand

To decline any work with our competitors



Transparency and openness

To provide reliable information

We understand that big business is for strong-willed individuals and professional teams.

Our partners are ready to take responsibility for their decisions and accept the challenges of the business environment.

**ROSTSELMASH**